

JEFFREY HULL
**SENIOR DIRECTOR OF TALENT DEVELOPMENT
& TRAINING SPECIALIST**

<p>Brief Biography</p> 	<p>Jeffrey Hull is Employers Group's Senior Director of Talent Development. In his role, he is responsible for all aspects of training delivery for Employers Group & EverythingHR, including on-site, instructor-led, public events, legal events, special events, online learning, virtual classes and state-funded training. Jeff has over 20 years of training administration and delivery expertise. He oversees a staff of full-time, part-time and contract trainers while also finding time to deliver some training himself.</p> <p>Jeff works with senior-level and HR leaders from organizations across North America to map behavioral and competency-based talent development solutions to strategic organizational goals. In addition to client contacts, Jeff manages several strategic relationships with partner firms, which has increased Employers Group's global footprint.</p> <p>Since 1994, Jeff has worked with the California Employment Training Panel (ETP) and has secured and administered over \$30M in state training grants to offset the cost of development. In his career, he has directly assisted nearly 500 employers with their training efforts, specifically with state funding. In addition to his CA experience, Jeff has worked with state-funded programs in Texas, New Jersey, and Massachusetts.</p> <p>Jeff also serves as the practice lead for Employers Group's behavioral assessments, providing transformative results for individuals and organizations alike. He has assessed well over 2,000 individuals in every industry and virtually every position. This experience has been and continues to be an invaluable asset for our clients, allowing them to better hire, engage and retain talent, create succession plans, increase revenue, and discover high potentials.</p>		
<p>Degree(s)</p>	<p>MBA: California State University Long Beach (HR Concentration) Bachelor: Business Education, Indiana University of Pennsylvania (IUP)</p>		
<p>Industries Served</p>	<p>Aerospace, Automotive, Financial Services, Bio-tech, Food Processing, Food Service, Professional Services, Healthcare, Hi Tech, Hotels, Hospitality, Non-Profits and Manufacturing.</p>		
<p>Talent Development Topics</p>	<p>Behavioral Strategies Behavioral Interviewing Change Coaching Communications Conflict Customer Service Decision Making Delegation</p>	<p>Diversity Engagement & Retention Facilitation Skills Goal Setting Interviewing Innovation Leadership Leading Virtually</p>	<p>Listening & Feedback Meeting Management Performance Simulations Strategy Teams and Teamwork Trust</p>

Professional Development and Activities	Certified ImEXLTrainer, DDI Certified BIL Senior-Level Facilitator, DDI Active Member of Association for Talent Development (ATD) Predictive Index Master Trainer and Practice Lead Predictive Index Behavioral Assessment Practitioner
Delivery Style	Hands-on, interactive facilitation that focuses on individuals assessing their own strengths and development opportunities. Jeff directly uses his current leadership challenges and management responsibilities to accentuate learning points that makes the training real for all participants.
What Clients Have Said about Jeff	<p>Jeff's personality shines in the classroom. He appropriately interjects fun into a fast-paced training session, which leave trainees surprised at how fast the session went. Jeff is results-oriented. He believes strongly in identifying organizational and individual development needs up front so that training provides long-lasting results.</p> <p>The content that Jeff delivered was exactly spot on to what our organization and trainees needed. We look forward to more training sessions.</p>
AB 1825: Statement of Compliance	While Jeff does not deliver harassment prevention training, he has been instrumental in developing cases and scenarios that are used in Employers Group's instructor led and award-winning online training courses. Jeff is a trusted advisor to Employers Group members on AB1825 compliance requirements, has testified before the Department of Fair Employment and Housing on behalf of California employers and has been involved in harassment prevention training well before the 2005 AB1825 requirement came into law.